

Another first from Carefree Lifestyle



# No Pressure!

We're the first to **guarantee** no pressure-sales!

Property selling in Spain has not always enjoyed the best reputation, in many cases rightly so!

The free 'inspection visits' that turn out to be hours of high-pressure grilling, telesales people that just won't take 'no' for an answer and timeshare touts' persistent hassle of holidaymakers have contributed to many people's wariness about visiting property abroad with an accompanied visit, or even making an enquiry.

At Carefree Lifestyle, we understand your apprehension and have always maintained a 'no-hassle, no pressure' approach to both our sales and our visits.

What we didn't realise until talking to our customers, was that many people were coming prepared for the high pressure approach they'd read or had been warned about and were waiting in dread for it to begin! They were pleased, but quite confused, when it never happened!

In response to this, we've 'gone public' with our 'no pressure guarantee', where we promise:

- No persistent phone calls. We might call to answer a question, to give you some extra information or to check you've received something, but we won't call when we don't need to.
- No pressure-selling. Our visits are informal affairs, planned around your needs. We firmly believe that our satisfied customers are our best sales people. We'd rather not make a sale than have an unhappy client. Read what our clients think in the right-hand column.
- No endless marketing. We'll send you an occasional newsletter to let you know what we're doing. If you decide you don't want any more contact, please let us know and we'll happily take you off our list. By the way, we'll never share your details with anyone else.



“ I had a thoroughly enjoyable evening on that first day... falling into my comfortable hotel bed after having a lovely meal with wine and good conversation (still no sales pitch!)

During the whole of the next day, I was again looked after in just the right way. Driven about, shown interesting things, had my lunch bought for me, had my questions answered, and still no aggressive (or even mild) sales pitch. Jon was busy taking photographs for a possible new development, so John and his wife Margaret drove me around the general area, including a visit to the beautiful medieval village of Aledo, and to local viewpoints.

I would highly recommend anyone - including a woman on her own as I am - to take Carefree Lifestyle's inspection visit if you are considering buying holiday property. I didn't experience high pressure selling (or even low pressure!) at any point during my visit. Just care and attention, help with practical details, answers to my questions, and being shown around the area... I really felt as if I was valued by Jon and John, and their 'duty of care' was exemplary. Thank you both very much. ”

- D. Pleace, Boston Spa

“ We are delighted, not just with our our home and the site, but with the excellent service we have received from your company both before and after our purchase.

We have been more than impressed with every member of your staff it has been our pleasure to deal with, from the office to out here in Totana.... from my initial enquiry through to completion of our sale, everyone has been absolutely brilliant. All my questions, (and there were many!) I feel, were answered patiently, frankly and honestly to the best of your knowledge and ability.... and all this excellent service was carried on with the eventual delivery, siting and installation of our Mobile home. We virtually had nothing to do: Carefree Lifestyle does just what it says on the tin! ”

- P. John, Totana, Spain

**No pressure - just relaxed, quality service.**

Carefree Lifestyle Ltd

Y2k House, 1 Millennium Court, Ellerbeck Way,  
Stokesley, North Yorkshire TS9 5JZ

**Tel: 01642 712711 Email: [info@carefreelifestyle.co.uk](mailto:info@carefreelifestyle.co.uk)**

[www.carefreelifestyle.co.uk](http://www.carefreelifestyle.co.uk)

